



# MEDICAL DEVICES

Meetings

Stuttgart - **GERMANY**

**FEBRUARY 24-25, 2016**

**INTERNATIONAL BtoB FORUM FOR THE MEDICAL DEVICES INDUSTRY**



Organized by:



[www.medical-devices-meetings.com](http://www.medical-devices-meetings.com)



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# What is MDM Stuttgart?

MDM is a business platform dedicated to the entire value-added chain of the medical device industry: MDM offers pre-arranged **BtoB Meetings and workshops focusing on key topics** of the medical device sector.

The objective is to strengthen, support and develop cooperations and new business opportunities between decision makers of the medical sector, research institutions, company representatives and providers on an international level.



**MDM Stuttgart 2016**

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**2 days of BtoB meetings + Workshops**

## WHO CAN ATTEND THE MATCHMAKING PROGRAM?

Are you looking for new business partners, providers, know how, product expertise?

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You are working on:

- ✓ R&D
- ✓ Production
- ✓ Supply Chain
- ✓ Procurement
- ✓ Purchasing
- ✓ Engineering
- ✓ Research institution



Are you looking for manufacturers, OEM's to sell your expertise, services or products?

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You're involved in:

- ✓ Business Development
- ✓ Technical Promotion
- ✓ Sales
- ✓ Marketing

Sign up to get your pre-arranged agenda of meetings

Sign up to get your stand and schedule your meetings

## How does it work ?

**1** Fill out a short form and provide descriptions of your capabilities, applications and requirements.

**2** Access detailed profiles of all the attendees from our online catalogue.

**3** Identify and request meetings with relevant contacts through our user friendly program.

**4** Validate meeting requests made by other companies.

**5** Consult your online schedule of pre-planned meetings with the contacts of your choice, a few days before official opening.





## WHAT IS MDM'S TECHNICAL SPECTRUM?

### Your capabilities, services and technologies:

- Manufacturing
- Processes
- Technologies, Equipment, Systems
- Services

### Type of technologies:

- Surgical Instruments
- Articles of Daily Use
- Endoscopy
- Dental Care
- Sterilisation, Equipment, Hygiene
- Therapeutic Systems and Devices
- Implants/ Exoprothesis
- Patient Diagnostics
- Imaging Techniques
- in-vitro Diagnostics
- eHealth/Telemedicine
- Laser Technology/Optical Systems
- Tissue Engineering
- Regenerative Medicine

## Expected Key Figures

**300** Companies

**15** Countries

**3 000** One-to-One Meetings



## MEDICAL TECHNOLOGY IN GERMANY

Germany is Europe's largest market for medical devices and the world's third largest. Its medical technology industry has a great tradition in research and innovation and is home to many global medical device companies.

**Siemens** is the global number three, while many small and mid-sized companies are market leaders in their respective sub-segments: **B.Braun**, **Fresenius Kabi**, **Dräger Medical**, **Karl Storz**, and **Carl Zeiss** to name but a few. (1)

**Baden-Württemberg** is one of the leading medical technology locations in Germany. More than 49,000 people work in about 618 medical technology companies (2) that do research, development and/or manufacture in Baden-Württemberg.

1. Source: Germany Trade & Invest

2. Source: Healthcare Industry Update 2014, BIOPRO Baden-Württemberg GmbH

## PROGRAM

**Feb. 24**

8.00am	<b>WELCOME AND REGISTRATION IN LIEDERHALLE, STUTTGART</b>	
9.00-12.30pm	<b>One-to-One Meetings</b>	<b>Workshops</b>
12.30-02.00pm	<i>Lunch</i>	
02.00-06.00pm	<b>One-to-One Meetings</b>	<b>Workshops</b>
07.00-08.00pm	<i>Cocktail Dinner</i>	

**Feb. 25**

8.00am	<b>WELCOME IN LIEDERHALLE, STUTTGART</b>	
9.00-12.30pm	<b>One-to-One Meetings</b>	<b>Workshops</b>
12.30-02.00pm	<i>Lunch</i>	
02.00-04.00pm	<b>One-to-One Meetings</b>	
04.00-05.00pm	<i>End of the Event</i>	

## advanced business events

**abe, advanced business events**, is a business conventions organizer recognized for their expertise and quality in a number of industrial sectors such as aeronautics, medical equipment, rail industry, shipbuilding, chemical processing and pharmaceuticals, composite materials, plastics industry, embedded systems.

**abe** operates in more than 15 countries in Europe, China, India, Vietnam, Japan, Korea, North and South America and Africa.

Bringing the right contacts to you!

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